



RFP Number: EPE-70090474-JB
RFP- Advanced Metering Infrastructure (AMI)
And Meter Data Management System (MDMS)

Date: 16-OCT-2019

Questions & Answers

- Q1. Is EPE interested in receiving bids directly or does EPE want the AMI provider to have the installation as a sub-contractor or bid through the AMI vendors.
- A1. EPE is requesting proposals for a turn-key solution.
- Q2. Is it an option to bid solely on the network and meter installation services or are you requesting a turn-key response?
- A2. EPE is requesting proposals for a turn-key solution.
- Q3. If bidder has an existing agreement with EPE is a confidentiality agreement necessary?
- A3. Yes, bidder must submit the confidentiality agreement included with this Request for Proposal.
- Q4. As a meter installation contractor, we will be submitting installation quotes to several of the AMI technology providers who will be submitting turn-key proposals. As we are not an AMI or MDMS provider, we would not be able to complete the Notice of Intent to Bid form (NOI). Is there another option for us to receive the remaining RFP documents to prepare a competitive installation bid? Or will the AMI bidders be permitted to share those documents with us under the non-disclosure agreement once they have received them?
- A4. Subcontractors do not need to submit a separate NOI. As stated in the RFP, only qualified bidder(s) need to submit the NOI along with preliminary information about their experience and confidentiality agreement. Qualified bidder(s) will receive the remaining RFP documents as stated in Section 3.3 and 4.2.4 of the RFP and can share the documents in accordance with Section 2.3 of the confidentiality agreement.
- Q5. Is the bidder (Prime Contractor) required to contract directly with the AMI/MDMS technology vendors, or would EPE contract directly with the technology vendors to obtain the Hardware (Network Devices, Meters, etc.), software (Head-End, MDMS, etc.) and the appropriate licensing and related support?
- A5: As described in Section 1.1 of the RFP, EPE is requesting proposals for a turn-key solution.
- Q6. Does EPE expect the SI to take on the field related liabilities during the installations?



- A6. EPE expects the bidder to be responsible for the installation and programming procedures of installed electric AMI meters and AMI Head-end system.
- Q7. Does EPE have any preference on the AMI and/or MDMS technology solutions? Would the bidder (Prime Contractor) be allowed to submit multiple proposals with different AMI/MDMS technology vendors included?
- A7: EPE does not have a preference and will evaluate all AMI and/or MDMS technology solutions proposed. Qualified bidder(s) can submit multiple proposals with different AMI/MDMS solutions to include different technology vendors.

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Negotiator – Contracts